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Havlik Real Estate
 Vail Valley Real Estate

New Listings

25 -16.67%

YTD	2018	2017	% Change
	230	221	+4.07%

Unconditional Sales

16 0%

YTD	2018	2017	% Change
	144	124	+16.13%

Ratio of Sales to New listings

64% +20%

YTD	2018	2017	% Change
	63%	56%	+11.58%

Median Sale Price

\$4.40M +237.16%

YTD	2018	2017	% Change
	\$1.60M	\$985K	+62.44%

Average Sale Price

\$5.55M +139.07%

YTD	2018	2017	% Change
	\$2.93M	\$2.26M	+30.06%

Average Ask to Sell Ratio

0.936 -1.68%

YTD	2018	2017	% Change
	0.946	0.946	0.01%

Line Monthly Sales

Overview of the number of sold listings on a monthly basis



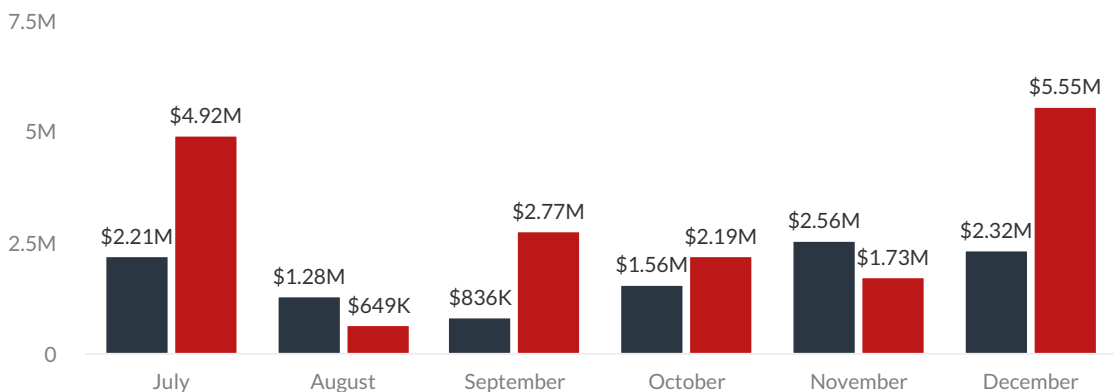
16

Dec, 2018: There were 16 sold listings, a 0% decrease from December, 2017. **YTD 2018:** There were 144 sold listings, a 16.13% increase from December, 2017.

\$5.55M

Bar Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



Dec, 2018: The average sales price was \$5.55M, a 139.07% increase from December, 2017. **YTD 2018:** The average sales price was \$2.93M, a 30.06% increase from December, 2017.

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