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Havlik Real Estate
 Vail Valley Real Estate

New Listings

10 -37.5%

YTD	2018	2017	% Change
	150	139	+7.91%

Unconditional Sales

6 +20%

YTD	2018	2017	% Change
	117	89	+31.46%

Ratio of Sales to New listings

60% +92%

YTD	2018	2017	% Change
	78%	64%	+21.82%

Median Sale Price

\$980K +22.5%

YTD	2018	2017	% Change
	\$1.40M	\$1.53M	-8.2%

Average Sale Price

\$1.29M -21.16%

YTD	2018	2017	% Change
	\$2.33M	\$2.17M	+7.57%

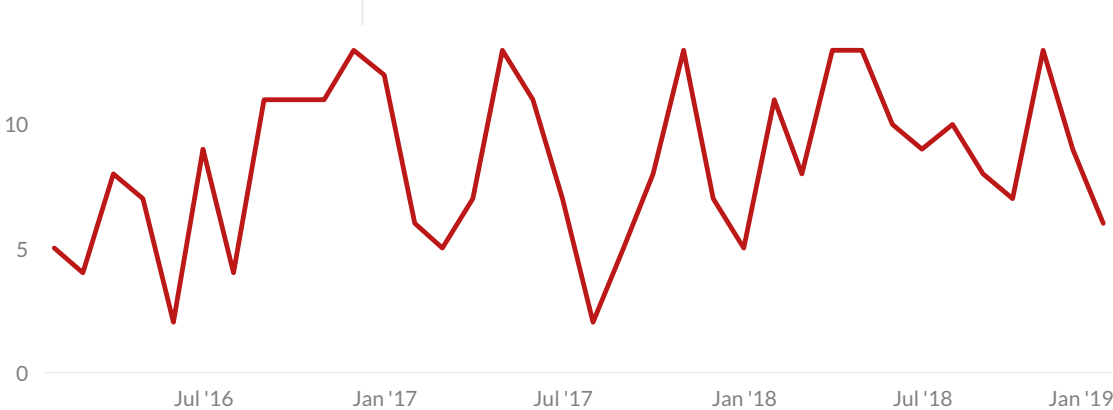
Average Ask to Sell Ratio

0.947 +3.86%

YTD	2018	2017	% Change
	0.950	0.949	0.09%

Line Monthly Sales

Overview of the number of sold listings on a monthly basis



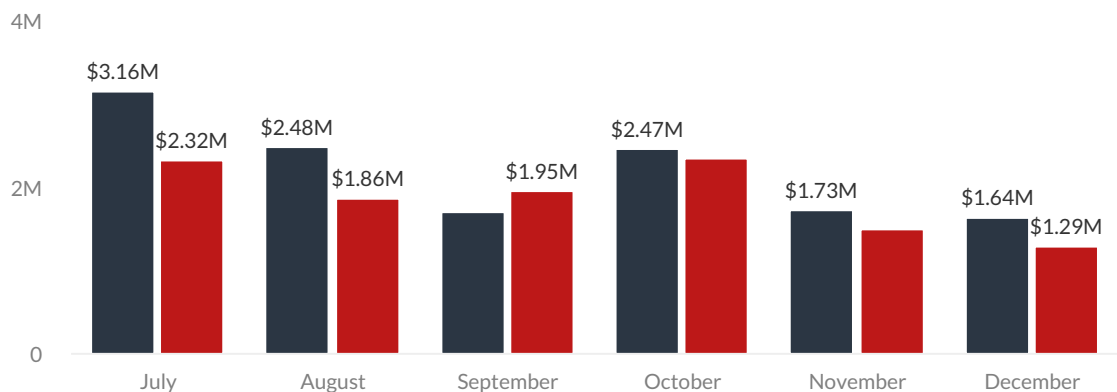
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Dec, 2018: There were 6 sold listings, a 20% increase from December, 2017. **YTD 2018:** There were 117 sold listings, a 31.46% increase from December, 2017.

\$1.29M

Bar Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



Dec, 2018: The average sales price was \$1.29M, a 21.16% decrease from December, 2017. **YTD 2018:** The average sales price was \$2.33M, a 7.57% increase from December, 2017.

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